

Sergei Khaletsky

Senior AI Product Manager

Agentic AI · RAG · Evals · I ship AI from demo to trustworthy production

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SUMMARY

Senior AI Product Manager with 5–8 years in product across B2B SaaS and platforms. I ship AI in real products, not slideware: agentic workflows, RAG, evals and human-in-the-loop, from demo to reliable production. Cut spec-to-tasks 3–4x at SEAL; drove +42% MAU and +31% onboarding at Joiner. Strong technical base: multi-tenant, backend APIs, integrations.

EXPERIENCE

SEAL Group — Senior Product Manager · May 2025 – Present · Vilnius / Remote

Sole PM on a multi-tenant B2B/B2C platform, live in several cities. Own the full cycle: discovery, roadmap, PRDs and technical specs, and delivery with engineering and vendors.

- Built an agentic Claude workflow from spec to review to tracker-ready tasks with human-in-the-loop checks. Cut spec-to-tasks from 1–2 hours to about 20 minutes (3–4x), 10+ specs a month.
- Owned the platform roadmap end to end: identity and permissions (RBAC across 6 roles, per-tenant scoping), scheduling engine, analytics and observability.
- Delivered 6 production integrations (ERP, payments, CRM, analytics) with engineering and vendors.
- Built a repeat-order model from zero (~15% second order, ~7% third); growth loop of +500 installs a month.

Joiner App — Product Manager · Dec 2023 – Apr 2025 · Vilnius

Product strategy and execution for a consumer marketplace and SaaS. Owned backend requirements with engineering; ran a heavy A/B testing cadence.

- +31% onboarding conversion, +42% MAU, +8pp 30-day retention, –15–20% pre-event drop-off.
- 5–7 A/B tests a month; decision cycles about 35% shorter.
- Owned discovery and the backend product spec for a two-sided marketplace (organizers and attendees): permissions, workflows, notifications and analytics, with engineering.

EPAM Systems — Product Manager · 2018 – 2024

Owned community, events and conference platforms at global enterprise scale (thousands of users). Roadmap, stakeholder management, and delivery across distributed teams.

- Community Platform: +10% retention; Telegram bot as a content channel (+5–8% event participation).
- Events Platform: 2x participation conversion, +20% average attendance, higher NPS.
- Conference mobile app: product owner for EPAM's largest internal tech conference, shipping live networking and engagement features.

Earlier: product and delivery roles in IT since 2012. Full history on LinkedIn.

PROJECTS & ADDITIONAL

Skalora — AI Product (independent), 2026–present. Built a 44-skill validation product in Claude Code: a 5-stage RAG pipeline with human-in-the-loop checkpoints and diffs against source. Turns a raw pitch into client-ready output.

Lecturer, Product Management (TeachMeSkills). Startup-program mentor (EdTech4BY): mentored four teams, all reached the final. Jury at student hackathons.

SKILLS

AI-Native: Agentic Workflows, RAG / Document-Grounded Pipelines, Human-in-the-Loop, Evals & Output Verification, Prompt & Context Engineering

Product: B2B SaaS & Platform, Multi-Tenant, Product Strategy, Roadmaps, PRDs, OKRs, Discovery, A/B Testing, Product Analytics

Technical: Backend & Distributed Systems, API Design & Integrations, RBAC / Auth, Observability

Tools: Claude Code, Claude API, MCP, Cursor · Amplitude, GA4, BigQuery · Linear, Jira, Figma

ELIGIBILITY & LANGUAGES

EU Blue Card holder, relocating to Warsaw. No visa sponsorship needed. B2B contract or full-time; employer only needs the contract.

English B2 (working) · Russian native